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Steven D. Allen, Esq.
SVP, Head of Aviation

Steve Allen is the SVP, Head of Aviation for QBE North America. He is responsible for the continued development and execution of QBE North America's Aviation go-to-market strategy, while driving underwriting excellence, strong portfolio management, effective distribution and delivering a differentiated and specialized customer experience. Steve has also served as the Head of Aviation Claims. In that role, he was responsible for the overall supervision and management of all aviation claims and litigation occurring in the United States. He is a member of the North America Leadership Team and the Specialty Leadership Cabinet. Steve joined QBE in July 2015 from AIG where he was the VP, Complex Litigation and Airlines Manager and managed a team of claims professionals working on a variety of complex aviation risks. His experience also extends to Products, General Aviation and Specialty Risk. Before AIG, Steve was in a litigation firm practicing aviation law and representing some of the premier aviation-related companies and carriers in the world. Steve was a Captain/IP (T-38s) in the United States Air Force and was Honorably Discharged in 1997. He is a licensed pilot and has been a member of the Lawyer-Pilots Bar Association since 2000. Steve is a member of Business Executives for National Security (BENS.org). Steve holds a Bachelor Degree in Computer Science from Baylor University, an MBA from the University of New Mexico, a Masters Degree from Webster University, and a Juris Doctorate from Southern Methodist University. He is a licensed attorney in Texas, New Mexico, South Carolina, and Washington, D.C.



Brian Neal
VP, Head of Aviation Workers' Comp

Brian Neal is Vice President, Head of Aviation Workers' Compensation (AWC). He is responsible for leading the AWC underwriting team as well as fostering relationships with major trading partners and Aviation specialty brokers. Brian is also accountable for developing the strategy to increase QBE's risk appetite in an effort to meet workers' compensation growth goals. Brian has been in the underwriting industry for 13 years, and before joining QBE in 2016 he held numerous underwriting roles at AIG Aerospace Insurance Services, Inc., including AVP, AWC Product Line Manager. Brian holds a BBA in Risk Management and Insurance from Georgia State University.



Gregory Dekker
VP, New York Branch Manager

Greg Dekker is the Vice President, New York Branch Manager for QBE Aviation. He joined QBE in May and is currently responsible for managing the New York branch office which includes all commercial and corporate general aviation risks within the region. Prior to joining QBE, Greg worked at AIG for 23 years in various aviation department roles. He was a VP for Johnson & Higgins, progressing his career there for nine years. He is a private pilot and a member of several aviation organizations including NBAA and AIA. Greg holds a Bachelor of Science in Aeronautical Science from Embry-Riddle Aeronautical University.



Julian Galvis
AVP, Senior Underwriting Manager, Aviation

Julian Galvis has been AVP, Senior Underwriting Manager, Aviation since 2011. He is also the product line manager for QBE's Pleasure & Business Aviation division. Prior to joining QBE, Julian was an IT manager and underwriter for Phoenix Aviation Managers. He is a commercial pilot with instrument and multi-engine ratings as well as a glider and seaplane pilot. He has a Bachelor of Science in Computer Information Systems from DeVry University.



David Gray

VP, Atlanta Branch Manager, National Accounts Manager

David Gray is the AVP, Senior Underwriting Manager for QBE North America's Aviation business. David is responsible for managing the Atlanta branch office which includes all commercial and corporate general aviation risks within the region. He joined QBE in 2012 as a senior underwriter before being promoted within a year to AVP and branch manager. He is also an active member of the National Business Aircraft Association and Aviation Insurance Association. Prior to QBE, David was an Aviation Underwriter at Allianz and began his insurance career as an underwriter for AIG. David earned his Bachelor of Science in Aviation Administration from Embry-Riddle Aeronautical University.



Peter Guy

VP, Head of Aviation Claims

Peter Guy is the VP, Head of Aviation Claims for QBE North America. He is responsible for the overall supervision and management of all aviation claims and litigation occurring throughout the United States. Peter is a seasoned claims executive with over 22 years of experience. He has managed hull and liability claims and complex litigation for U.S. based commercial airlines, Part 135 charter operators, commercial helicopter operators, Fixed Base Operators, general aviation aircraft owners, large commercial airports and product manufacturers. Peter is a multi-engine, commercial, instrumented-rated pilot and he holds a Bachelor of Arts in Speech Communications from Colorado State University.



William Harwell, Jr.

VP, Underwriting Leader, Aviation Major Risks

Bill Harwell is the Vice President, Underwriting Leader of Aviation for QBE North America. He is responsible for the Major Risk aviation segment; focusing on airline hull & liability, product liability accounts, and large airports CGL. Bill joined QBE from Starr Aviation, where he was VP of Aviation Underwriting. His 10 year tenure at Starr included key leadership and underwriting positions for national, regional, commuter, cargo and charter airline accounts throughout the U.S. and Caribbean. He also led numerous major-hub airport accounts, and has underwritten large aviation manufacturers, MRO's, parts suppliers, and airport service providers. Prior to Starr, Bill was AVP Airport/Airline Claims Manager for AIG Aviation for 15 years. Bill has combined insurance claims, marketing and underwriting experience approaching 30 years. He holds a Private Pilot license, is a licensed Surplus Lines P&C producer, and licensed insurance adjuster. Bill graduated from University of Georgia's Terry College of Business with a BBA in Risk Management and Insurance.



Michael Lumpkin

AVP, Lead Underwriter Workers' Compensation

Michael Lumpkin is the AVP, Workers Compensation Lead for QBE Aviation. He is responsible for the underwriting of Workers Compensation accounts and managing underwriters. He also assists in the development and monitoring of underwriting guidelines and processes. A seasoned veteran, Michael has been in the aviation insurance industry for over 18 years. Prior to joining QBE in 2011, Michael worked for five years as an Account Manager for Ascend Insurance Resources. He also worked as a Broker and Account Manager for Aviation Insurance Services of Utah. Previously, Michael worked for five years as a Senior Underwriter for AIG Aviation. Michael holds a Bachelor of Business Administration with a focus on Risk Management/Insurance from the University of Georgia.



Eric Roycroft

AVP, Seattle Branch Manager

Eric Roycroft is the AVP, Underwriting for QBE North America's Aviation business. In this role, Eric manages QBE Aviation's West Coast branch in Bellevue, Washington and reviews aviation risks including owner/pro flown turbine aircraft, charter and aircraft management companies, flight schools and fixed base operators. He joined QBE in 2011 from Phoenix Aviation Managers where he was an Assistant Branch Manager. Eric earned a Bachelor of Science in Aviation Management from Embry Aeronautical University, and holds a Private Pilot License.



Kathryn Rouker

AVP, Chicago Branch Manager

Kate Rouker is the AVP, Underwriting for QBE North America's Aviation business in the Central Region. Kate is responsible for managing the Chicago branch office, which includes all corporate and commercial general aviation risks. She joined QBE in 2016 as a Senior Underwriter and has added increasing responsibilities throughout her tenure. Previously, Kate worked for 10 years in underwriting at AIG and five years in commercial aircraft technical specifications at International Lease Finance Corporation. She maintains an Illinois Property & Casualty Insurance Producer License. Kate earned a Bachelor of Arts and a Master of Arts, both in Communication, from the University of Illinois, Urbana-Champaign.



John B. Singer, Jr.

AVP, Dallas Branch Manager

John B. Singer, Jr. is the AVP, Lead Underwriter, and Dallas Branch Manager Aviation for QBE. He is currently responsible for leading the aviation business including the production of new profitable growth. He also manages the Dallas branch office, which includes all commercial and corporate general aviation risks within the region. Prior to joining QBE, John worked as a Senior Broker for 15 years with Marsh Aviation Dallas. He spent five years as a VP Regional Manager with American Eagle Insurance Group and eight years at Associated Aviation Underwriters as an Underwriter. John is a commercial pilot with multi-engine and instrument ratings. John holds a Bachelor of Science in Aeronautical Science from Embry-Riddle Aeronautical University.

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